



# Order Management Workflow in VBS Software

Request configuration from provider



Receive config via XML web services



Create customer quote



With VBS, you can "Manage a Deal" from one screen



Quotes	Sales Orders	Purchase Orders	Customer Invoices	Vendor Invoices
Manage Quotes	Manage Sales Orders	Manage Purchase Orders	Manage Invoices	
Manage 8147-1 (Ord)	Manage 28575 (Comp)	Manage 27221 (Paid)	Manage 31268 (Void)	1-5446991 (Paid)
	View Serial Numbers	Manage 26983 (Paid)	Manage 31318 (Void)	13781208 (Paid)
		Manage 26974 (Cmxl)	Manage 31329 (PIF)	13786704 (Paid)
		Manage 26973 (Ord)	Manage 31392 (PIF)	13808310 (Paid)
		Manage 26972 (Paid)	Manage 31531 (PIF)	13810949 (Paid)
			Manage 31638 (PIF)	13913861 (Paid)
			Manage 31659 (PIF)	1-4346650 (Paid)
			Manage 31918 (PIF)	R05608360101 (Paid)
				R05608360102 (Paid)

  

Customer	Sud Chemie Inc. P.O. Box 32370	Revenue	47,174.50	Sales Order Date	06/27/2008
Salesperson	Sigg, Pat	Cost	33,794.52	Tax	1,327.74
Customer PO	4800004300	Profit	13,379.98 28.36 %		

Business intelligence, sales reporting



Receive invoices via XML web svcs & reconcile



Receive serial #s via XML web svcs



Receive ship notices, tracking #s via XML web svcs

