The Functional Capabilities of VBS

Sales Operations
- Vendor Integration
- Customer Quotes
- Customer Invoicing

Professional Services
- Project Tracking
- Time/Expense Entry Portal
- Resource/Proj Profitability

Finance & Accounting
- GL, AP, and AR
- Financial Reporting
- All Tax Information

Customer Engagement
- CRM Integration
- Assets and Contracts
- Proactive Acct Planning

Business Intelligence
- Sales Rep Profitability
- Brand Profitability
- Resource Util/Real

Distributor Integration

Quote to Invoice
- PO Reconciliation
- Invoice Timeliness

In addition to extreme operational efficiency, and the ability to capture every available profit dollar, VBS Software provides business intelligence that gives our clients a competitive advantage

v|b|s

visual business suite

Data → Information → Intelligence → *Competitive Advantage*